

## The Industry Standard in IT Infrastructure Monitoring

Nagios® is the leader and industry standard in enterprise-class monitoring solutions. Nagios Enterprises offers partner programs to companies that wish to align themselves with the Nagios brand and benefit from its success and market dominance.

### Partner Programs and Benefits

Nagios partners receive benefits that can help their companies grow along with Nagios:

- Association with the highly-recognized Nagios® brand
- Information on the latest Nagios news
- Advance notice of new product and service offerings
- Additional exposure potential with Nagios partner success stories and case studies



### Reseller Program

Our reseller program is designed to position companies to grow with the success of the Nagios® brand. Resellers provide local representation for Nagios Enterprises, act as sales associates for Nagios products and services, and can provide value-added services to end customers. Recurring revenues of up to 20% in commission is given to resellers who maintain good relationships with their end customers.

#### Benefits:

- Formal association with the Nagios® brand
- On-going commissions
- Ability to offer clients discounted pricing
- Ability to provide value-added offerings to clients
- Marketing and sales assistance
- Early information on new Nagios® products and services

#### Qualifications:

- Understanding of how Nagios can benefit an organization
- Good customer relationship skills
- Sales experience
- Knowledge of Nagios products and service offerings

#### How It Works:

- Marketing material is provided to resellers to aid sales processes
- Resellers receive discounts on Nagios® products and services
- Recurring commissions of up to 20% for Nagios products and service sales are paid if the reseller maintains their relationship with the end customer
- Resellers have the opportunity to offer their own value-added services to end customers (training, implementation, etc.)

### Getting Started

To enroll in our partner program, visit:

<http://www.nagios.com/partners/apply>

For more information, contact us:

- Online: [www.nagios.com](http://www.nagios.com)
- Phone: 888-NAGIOS-1 or +1 651-204-9102
- Email: [sales@nagios.com](mailto:sales@nagios.com)